

Shannon
Chamber

Skillnet

Diploma in High-Performance Leadership

Level 8 - Technological
University Dublin (TUD)



Shannon
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Advancing business together

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www.shannonchamberskillnet.com

About the Programme

This Level 8 Diploma in High-Performance Leadership, delivered by Career Decisions Ireland and accredited by Technological University Dublin (TUD), is a comprehensive results-driven programme designed to enable you to enhance your leadership capabilities. It will equip you with highly effective coaching skills to lead and motivate your team to maximise performance and results. The content is extremely practical and reflective of the day-to-day challenges that you encounter and must manage.

Who the Programme Is For

The programme is open to managers across all organisations and sectors.

Managers who are leading teams through organisational change or challenging situations will particularly benefit from this highly interactive and dynamic programme.

"Great courses can't produce great people but can empower great people to make the right decisions...the real bonus of this Diploma in Leadership programme comes with understanding, communicating and networking with fellow participants who are experiencing the same issues and growth pains."

Ted Hurley, Managing Director,
Shannon and Dublin-based Ohshima
(programme graduate)

The Personal and Organisational Gains from this Programme

- Greater understanding of leadership styles
- Ability to assess team performance and understand personal motivators
- Improved performance as a leader; better capacity to get the best from people
- Increased influence and impact
- Customised coaching to implement learning from the programme
- Increased employee motivation, engagement and development
- Personal and leadership profile; Professional Development Plan (PDP); Team profile; Team Development Action Plan; Strategic business plan; Core coaching skills

Delivered through a mix of learning and group practice, this programme will enable you to:

- Forge new partnerships and networks to share knowledge and opportunities.
- Practice and perfect your new leadership skills in a confidential and comfortable learning environment.
- Learn from a broad mix of leaders with different backgrounds and perspectives.
- Gain leading-edge strategies and best practice insights from experts in business and leadership.
- The customised coaching, which is part of the programme, will enable you to implement the learning you take from the programme.



A Focus on 4 Key Areas

The programme is organised around the following four key areas:

1

High-Performance Leadership

- Leadership, communication and decision-making styles
- Unique value and capabilities of a leader
- Derailers and barriers to success
- Aligning personal and organisational goals

Outcome 1: Develop a PDP to lead, motivate and communicate with team members to deliver business results.

2

Strategic Planning to Identify

- Where you are now (SWOT analysis)
- Where you want to be (Mission, vision, goals, top priorities)
- How you will get there (Planning, resources, roles, execution)
- How you are doing - measure performance

Outcome 2: Develop a strategic plan to achieve business goals.

3

High-Performance Teams

- Improving team effectiveness/functionality
- Psychology and dynamics of high-performing teams
- Building/leading high-performance teams
- Team behaviours
- Identifying/capitalising on individual strengths

Outcome 3: Prepare a 'Team Development Action Plan' to improve the performance of your team.

4

Manager as Coach

- Coaching and communication skills
- Coaching methodology for managers
- Effective coaching discussions with employees
- Applying coaching in different/difficult situations
- Adapting your coaching style to suit different personalities and circumstances

Outcome 4: Develop core coaching skills to communicate, motivate and manage people more effectively.